

<b>SOLICITATION TITLE:</b>
<b>SERIAL NUMBER:</b>
<b>OPENING DATE:</b>
<b>BUYER:</b>
<b>TELEPHONE:</b>

LARGE FORMAT COPIERS  
09087-C  
20-Oct-09  
BRIAN WALSH  
602-506-3243

Alphabetical listing of Bidders:	
<b>BIDDER NAME:</b>	Arizona Office Technologies
<b>LOCATION: (City,State)</b>	Phoenix, AZ
<b>PAYMENT TERMS:</b>	Net 30
Other Information per Buyer:	

**1.0 LEASE PURCHASE PRICING\*:**

<u>ITEM DESCRIPTION</u>	<u>YEAR 1</u>	<u>YEAR 2</u>	<u>YEAR 3</u>	<u>YEAR 4</u>	<u>YEAR 5</u>	<u>TOTAL</u>	
Per Section 2.1							Incl. s/s throughout term
Xerox model 8254E Color Wide Format Printer	\$6,183.00 mo.	\$74,196.00	\$74,196.00	\$74,196.00	\$74,196.00	\$370,980.00	120k sq. feet each unit
Per Section 2.2							overages:
Xerox model 6279 Wide Format Printer/color scan	\$826.00 mo.	\$9,912.00	\$9,912.00	\$9,912.00	\$9,912.00	\$49,560.00	color: \$0.5812 black/white \$0.02

<u>ITEM DESCRIPTION</u>	<u>UNIT PRICE</u>	
Per Section 2.1 Xerox 8254E Color Wide Format	\$86,804.00	unit incl. 1 year warranty w/service & supplies for 120k sq. feet/overages \$ .5812 per sq. foot
	\$17,060.00	unit price w/o warranty service & supplies
Per Section 2.2 Xerox 6279 Wide Format/color scan	\$31,167.00	unit incl. 1 year warranty w/service & supplies for 120k sq. feet/overages \$ .02 per sq. foot
	\$28,767.00	unit price w/o service & supplies

**3.0 MAINTENANCE AND SUPPORT PRICING\*:**

<u>ITEM DESCRIPTION</u>	<u>YEAR 2</u>	<u>YEAR 3</u>	<u>YEAR 4</u>	<u>YEAR 5</u>	<u>TOTAL</u>	
Per Section 2.11						
Xerox model 8254E Color Wide Format Printer	\$5,812.00 mo.	\$69,744.00	\$69,744.00	\$69,744.00	\$69,744.00	\$278,976.00 (incl. 120k sq. feet s/s annually)
*PAID MONTHLY						
Xerox model 6279 Wide Format Printer/color scan	\$200.00 mo.	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00	\$9,600.00 (incl. 120k sq. feet s/s annually)
<b>4.0 ADDITIONAL PRICING:</b>						
Xerox model 6279 Wide Format Printer/color scan:		Annual Lease Cost: Year 1 through 5		Purchase Price		
Post Script	\$25.00 mo.	\$300.00		\$1,140.00		
AutoCad	\$16.50 mo.	\$198.00		\$750.00		
Account Data Tracking	\$20.59 mo.	\$247.00		\$950.00		
Scanner 512 MB Upg	\$9.50 mo.	\$114.00		\$425.00		

<b>BIDDER NAME:</b>	HUGHES-CALIHAN KONICA MINOLTA
<b>LOCATION: (City,State)</b>	Phoenix, AZ
<b>PAYMENT TERMS:</b>	Net 30
Other Information per Buyer:	

**1.0 LEASE PURCHASE PRICING\*:**

<u>ITEM DESCRIPTION</u>	<u>YEAR 1</u>	<u>YEAR 2</u>	<u>YEAR 3</u>	<u>YEAR 4</u>	<u>YEAR 5</u>	<u>TOTAL</u>
Per Section 2.1	\$ 15,742.37	\$ 14,018.69	\$ 14,018.69	\$ 14,018.69	\$ 14,018.69	\$ 71,817.11
Year 1 includes equipment, maintenance, toner. See Section 3.0 for maintenance & toner for years 2,3,4,5						
Per Section 2.2	\$ 12,215.75	\$ 11,108.96	\$ 11,108.96	\$ 11,108.96	\$ 11,108.96	\$ 56,651.59
Year 1 includes equipment, maintenance, toner. See Section 3.0 for maintenance & toner for years 2,3,4,5						

**2.0 PURCHASE PRICING:**

<u>ITEM DESCRIPTION</u>	<u>UNIT PRICE</u>
Per Section 2.1	\$ 62,469.71
Per Section 2.2	\$ 49,603.18

**3.0 MAINTENANCE AND SUPPORT PRICING\*:**

<u>ITEM DESCRIPTION</u>	<u>YEAR 2</u>	<u>YEAR 3</u>	<u>YEAR 4</u>	<u>YEAR 5</u>	<u>TOTAL</u>
Per Section 2.11	2.1 \$ 9,108.00	\$ 9,108.00	\$ 9,335.70	\$ 9,569.10	\$ 37,120.80
	2.2 \$ 5,520.00	\$ 5,520.00	\$ 5,658.00	\$ 5,799.45	\$ 22,497.45
*PAID MONTHLY					

**4.0 ADDITIONAL PRICING:**

2.1 Maintenance includes toner. ALL COPIES are @ .012 per sq ft. (Maintenance is based on approximately 10,000 sq ft per month OR 1,000 Smart Clicks. Note: Smart Click = Length x Width X Coverage.) In the event the County exceeds 10,000 sq ft per month, an overage rate of .052 per sq ft may apply.  
2.2 Maintenance includes toner AND 10,000 sq ft per month. Overages invoiced quarterly in arrears @ .02 per sq ft.

Warranty - Equipment Pricing includes 12 month warranty. Toner is included during the 12 month warranty period.

<b>BIDDER NAME:</b>		<b>Ikon</b>				
LOCATION: (City,State)		Tempe, AZ				
PAYMENT TERMS:		Net 30				
Other Information per Buyer:						
<b>1.0 LEASE PURCHASE PRICING*:</b>						
<b>ITEM DESCRIPTION</b>	<b>YEAR 1</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>	<b>TOTAL</b>
Per Section 2.1	No Bid	No Bid	No Bid	No Bid	No Bid	
Per Section 2.2	\$491.94/Mo	\$491.94/Mo	\$491.94/Mo	\$491.94/Mo	\$491.94/Mo	\$491.94/Mo
<b>2.0 PURCHASE PRICING:</b>						
<b>ITEM DESCRIPTION</b>	<b>UNIT PRICE</b>					
Per Section 2.1	No Bid					
Per Section 2.2	\$21,482.00					
<b>3.0 MAINTENANCE AND SUPPORT PRICING*:</b>						
<b>ITEM DESCRIPTION</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>	<b>TOTAL</b>	
Per Section 2.11	\$239.31/Mo	\$239.31/Mo	\$239.31/Mo	\$239.31/Mo		
*PAID MONTHLY						
<b>4.0 ADDITIONAL PRICING:</b>						
	10,000 Sq Feet	10,000 Sq Feet	10,000 Sq Feet	10,000 Sq Feet		
	Additional Sq Feet @ \$.024	Additional Sq Feet @	Additional Sq Feet @ \$.026	Additional Sq Feet @ \$.026		

<b>BIDDER NAME:</b>		<b>Integrated Documents Systems</b>				
LOCATION: (City,State)		Tempe, AZ				
PAYMENT TERMS:		2% 10 Days Net 30 Days				
Other Information per Buyer:						
<b>1.0 LEASE PURCHASE PRICING*:</b>						
<b>ITEM DESCRIPTION</b>	<b>YEAR 1</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>	<b>TOTAL</b>
Per Section 2.1	\$ 5,126.00	\$ 5,126.00	\$ 5,126.00	\$ 5,126.00	\$ 5,126.00	\$ 25,630.00 lease purchase
Kip 3100 Copy print color scan	\$ 4,528.00	\$ 4,528.00	\$ 4,528.00	\$ 4,528.00	\$ 4,528.00	\$ 22,640.00 fmv lease
Per Section 2.2	\$ 6,077.00	\$ 6,077.00	\$ 6,077.00	\$ 6,077.00	\$ 6,077.00	\$ 30,385.00 lease purchase
Kip 5000 Copy print color scan	\$ 5,369.00	\$ 5,369.00	\$ 5,369.00	\$ 5,369.00	\$ 5,369.00	\$ 26,845.00 fmv lease
<b>2.0 PURCHASE PRICING:</b>						
<b>ITEM DESCRIPTION</b>	<b>UNIT PRICE</b>					
Per Section 2.1	\$18,349.00					
Kip 3100 Copy print color scan						
Per Section 2.2	\$21,719.00					
Kip 3100 Copy print color scan						
<b>ITEM DESCRIPTION</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>	<b>TOTAL</b>	
Per Section 2.11	\$ 2,988.00	\$ 2,988.00	\$ 2,988.00	\$ 2,988.00	\$ 2,988.00	
Kip 3100/5000 copy print color scan.	\$249.00	\$249.00	\$249.00	\$249.00	\$249.00	
*PAID MONTHLY						
<b>4.0 ADDITIONAL PRICING:</b>						
Maintenance overage charges (over 10,000 square feet per month)	0.033	0.033	0.033	0.033	0.033	
	per square foot	per square foot	per square foot	per square foot	per square foot	

<b>BIDDER NAME:</b>		<b>ScottBlue Reprographics</b>				
LOCATION: (City,State)		Mesa, AZ				
PAYMENT TERMS:		Net 30				
Other Information per Buyer:						
<b>1.0 LEASE PURCHASE PRICING*:</b>						
<b>ITEM DESCRIPTION</b>	<b>YEAR 1</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>	<b>TOTAL</b>
Per Section 2.1	15926.55	15926.55	15926.55	15926.55	15926.55	79632.76
Plus an additional .015 per sf						
Per Section 2.2	11885.01	11885.01	11885.01	11885.01	11885.01	59425.05
<b>2.0 PURCHASE PRICING:</b>						
<b>ITEM DESCRIPTION</b>	<b>UNIT PRICE</b>					
Per Section 2.1	67132.66					
Per Section 2.2	49250					
<b>3.0 MAINTENANCE AND SUPPORT PRICING*:</b>						
<b>ITEM DESCRIPTION</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>	<b>TOTAL</b>	
Per Section 2.11 Oce Colrowave 600 Maintenance	\$ 12,280.68	\$ 13,508.76	\$ 14,859.60	\$ 16,345.56	\$ 56,994.60	
TDS700 Maintenance	\$ 5,984.28	\$ 6,582.60	\$ 7,241.04	\$ 7,965.00	\$ 27,772.92	
*PAID MONTHLY						
<b>4.0 ADDITIONAL PRICING:</b>						
Additional 2 roll Drawers Available for both CW600 and TDS700.						

<b>BIDDER NAME:</b>	Source Graphics					
LOCATION: (City,State)	Anaheim, CA					
PAYMENT TERMS:	Net 30					
Other Information per Buyer:						
<b>1.0 LEASE PURCHASE PRICING:</b>						
<b>ITEM DESCRIPTION</b>	<b>YEAR 1</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>	<b>TOTAL</b>
Per Section 2.1	\$2,128.68	\$1,117.89	\$749.72	\$600.23	\$490.89	
Per Section 2.2						
<b>2.0 PURCHASE PRICING</b>						
<b>ITEM DESCRIPTION</b>	<b>UNIT PRICE</b>					
Per Section 2.1	\$22,313.22					
Per Section 2.2						
<b>3.0 MAINTENANCE AND SUPPORT PRICING:</b>						
<b>ITEM DESCRIPTION</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>	<b>YEAR 5</b>	<b>TOTAL</b>	
Per Section 2.11						
<b>4.0 ADDITIONAL PRICING</b>						

<b>BIDDER NAME:</b>	Xerox					
LOCATION: (City,State)	Phoenix, AZ					
PAYMENT TERMS:	Net 30					
Other Information per Buyer:						
<b>1.0 Lease Purchase Pricing</b>						
<b>Item Description</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year4</b>	<b>Year 5</b>	<b>TOTAL</b>
Black & Whiten Requirements Per Section 2.2 <b>Xerox 6279P</b>	\$8,756.04	\$8,756.04	\$8,756.04	\$8,756.04	\$8,756.04	\$43,780.20
<b>2.0 Purchase Pricing</b>						
<b>Item Description</b>	<b>UNIT PRICE</b>					
Per Section 2.1 <b>Xerox 6279P</b>	\$36,770.00					
<b>3.0 Maintenance &amp; Support Pricing</b>						
<b>Item Description</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year4</b>	<b>Year 5</b>	<b>TOTAL</b>
Per Section 2.11 <b>Xerox 6279</b>	\$4,224.12	\$4,224.12	\$4,224.12	\$4,224.12	\$4,224.12	\$21,120.60